

Add capacity and capability, without adding headcount.

In professional services, the next job is won in the follow-up.

Business development runs on work that slips until it is late: researching prospects and prepping meetings, drafting proposals and points of view, keeping case studies current, following up every lead, and keeping the CRM honest enough to report from. Fee-earners are busy and BD support is thin. Firms need a way to:

- ✓ Maximise the team's expertise
- ✓ Minimise administrative load
- ✓ Capture and codify corporate knowledge
- ✓ Achieve more output without hiring

Sound familiar?



Sammy keeps the pipeline warm.

Sammy is a Green Marble AI Digital Worker: not software to run or a chatbot to query, but a capable business development team member you delegate to, just as you would a person. Sammy arrives fully configured and works on your own infrastructure, across your CRM, proposals and pipeline. You brief in the work, Sammy gets on with it, logs every action in real time, and escalates when the call should be yours.



With the research, proposals and follow-up handled, your fee-earners get their time back for the work that wins: the conversations, the relationships, and the judgement that turns a lead into an engagement.

Your new Business Development Assistant is a Green Marble AI Digital Worker.

Meet **Sammy**.

Sammy runs the day-to-day engine behind winning work, streamlining:



Prospect research & meeting preparation



Nurture and follow-up communications



Proposals, bids & points of view



CRM hygiene & pipeline tracking



Case studies & credentials



BD reporting for Leadership





Productive in days, sharper every week.

- ✓ Sammy arrives with domain expertise and industry knowledge, knowing your systems, processes and culture.
- ✓ Just like a human, Sammy reads, processes and interprets proposals, bids and client documents, communicating in plain language through a conversational interface.
- ✓ Sammy uses your systems like a human, yet you maintain full control of what is done and when.
- ✓ Logging its work in real time, Sammy becomes sharper with every deployment, so you never fall behind.



Delegate work to Sammy.

Each Green Marble Digital Worker takes on a role, not a task. Customised, embedded and kept current, so you never re-platform.

“ Sammy, research this prospect and build me a briefing pack before the meeting. ”

“ Sammy, draft the proposal from our template and pull in the relevant case studies. ”

“ Sammy, update the CRM from this week's meetings and tell me which deals have gone quiet. ”

Meet our Digital Workers



Sammy

(Business Development Assistant)



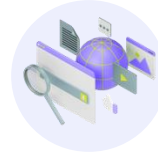
Piper

(Procurement Officer)



Casey

(Commercial Administrator)



Morgan

(Project & Programme Administrator)



Eddie

(ESG & Sustainability Assistant)

Stop letting good leads go cold. Start a conversation today.



info@greenmarble.ai

Green Marble is backed by Red Marble AI

Since 2017, Red Marble AI's PhD-level engineers have spent nine years delivering 125+ enterprise AI engagements across strategy, engineering, governance and agentic transformation. Now, Green Marble AI has turned that proven engineering into a product ready to be deployed. With every Digital Worker comes:

Expertise:

We're a local team of PhD-level Mathematicians, Physicists, Data and Computer Scientists.

Research:

Our internal AI research capability keeps products one step ahead.

Pace:

Proprietary accelerators allow us to operate at speed, delivering value fast.

Quality:

With 125+ enterprise AI engagements delivered, you're in safe hands.

Red Marble AI's clients include

